

Assess

Our client is a not-for-profit professional association and the authority on governing information as a strategic asset. Having approximately 27,000 members, ARMA International offers their members:

- » Legislative and regulatory updates.
- » Standards and best practices.
- » Marketplace news and analysis.
- » A global network of information.

» As the authority on information governance, ARMA wanted to provide an online Information Governance Assessment that could be used by organizations in order to manage their information.

» Their previous attempt at a tool had proven inflexible and difficult to support. The existing system was only used by very few customers.

» ARMA needed a cost effective, flexible revenue earning tool where organizations could find out: the strength of information governance in their organisation, assess information-related risks and opportunities, plus gain organisation wide transparency and data integrity.

Advance

Explored the end-to-end solution design with stakeholders and prototyping

Worked with client to develop specifications for a scalable and profitable solution

Defined time, costs, and project milestones using a phased delivery approach

Developed and tested the final solution using an agile iterative approach



Assure

- ✓ Developing the Next Level Information Governance Assessment, cibsys provided a new system that was:
 - ✓ Cost-effective
 - ✓ Developed on time and in budget
 - ✓ Rapidly deployed via Salesforce.com
 - ✓ Delivered fast to market for a fixed price
 - ✓ Highly scalable Bug-free
 - ✓ Secure and trusted Easy to use
- ✓ Transformed the way the organisation interacted with its membership base by providing members with a new solution for assessing their information governance practices.
- ✓ Increased member satisfaction due to an innovative and actionable new service offering, resulting in higher member loyalty.
- ✓ Increased cross-selling and upselling opportunities